

Specification Sheet: Exactly What You Get As A TAN Mentor

The following table outlines the list of inclusions that you receive as a TAN Business Mentor. To join TAN there's an up-front amount that "gets your doors open". Then, as with all mentoring programs that you'll be offering, there's an ongoing amount to help you get into the marketplace, utilise the tools & get results for your clients.

What's Included... Mentor Mastery Program	Business Mentor
Personalised Business Card with TAN branding (provided, your option to use)	✓
Strategy for Identifying & Approaching Prospective Clients	✓
Sales Method for Interviewing Prospective Clients	✓
Process for On-boarding & Launching a new Client	✓
Cheat Sheets for Optimising Profitability in key Business Industries	✓
Consulting Process for Engaging Client's Staff & Boosting Productivity	✓
Sales & Marketing Templates for Clients to Upgrade how they Promote	✓
Leadership Program Material to Coach your Clients	✓
Accountability System for Ensuring Clients Complete Tasks	✓
Suite of Visual Models & Frameworks for Coaching Clients	✓
Client Implementation Guides & Worksheets for all Program Material	✓
One-off Upfront Amount for Mentor Mastery Program	\$7,500 \$3,750
Ongoing Support... 12 Months TAN Membership	
Membership to the Trusted Advisor Network as a Business Mentor (incl. use of TAN Brand)	✓
Ongoing Training & Online Support in the Use of the Tools	✓
Monthly Webinar Training Program with Live Q&A (recorded for reference)	✓
Access to New Modules as They're Made Available	✓
Training on How to Upgrade Clients into Long Term High Value Programs	✓
Ongoing Monthly Amount for 12 Months TAN Membership	\$197/mth

All Amounts in AUD incl GST